



Business Outreach Committee Contracting Newsletter #6, July 2009

The goal of the BOC is to assist small disadvantaged and local firms in doing business with Bay Area Transportation Agencies.



San Francisco Municipal Transportation Agency



CERTIFICATION WORKSHOPS

The BOC held Certification Events on March 25, 2009 in San Francisco, and on June 25, 2009 in Fremont. These events gave the over seventy-five companies that attended information on the benefits of getting certified as a DBE and allowed them to meet with certifying agency staff to review and discuss the DBE application/process. Another Certification Event is scheduled on July 30, 2009 from 2:00 p.m. to 4:00 p.m., at the Central Costa County Transit Authority (CCCTA), Board Room, located at: 2477 Arnold Industrial Way, Concord, CA. At the event, BOC members will provide:

- * Information on how DBE certification can provide access to federally-funded projects; and
- * One-on-one help with application package

More information on this event, including how to RSVP, can be found at the following link: <http://www.mtc.ca.gov/jobs/>

UPCOMING CONTRACTING OPPORTUNITIES:

BART

Stations R Line - El Cerrito Plaza, El Cerrito del Norte	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: 10-12M
Concord Station	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: 1-1.5M
System Wide Equipment	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 7-8M
Aerial Structures - M Line	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 20-25M
Stations A Line	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 22-27M

CCCTA

Construction of the Diablo Valley College Transit Center	DBE Goal: N/A	Bid Due Date: 8/7/09	Est. \$: TBD
Oil/Water Separator for Fuel Island	DBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

GGBHTD

Lead Cleanup Phase II Feasibility Study Remedial Action Plan & Construction Drawings Golden Gate Bridge No. & So. Approaches	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: TBD
San Francisco Bus Facility Paving and Site Work	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 2.6M
GG Bridge So. Approach & Pier Physical Security Improvements	UDBE Goal: N/A	Issue Date*: 11/09	Est. \$: 3M
Rehabilitate Larkspur Maintenance Facility	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: 617,000

MTC

Window Washing Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
As-Needed Electrical Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
As-Needed Plumbing Services	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
Landscape Maintenance	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

SAMTRANS

<u>On-Call Transportation and Environmental Planning</u>	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD
<u>San Mateo Bridges Retrofit Project</u>	UDBE Goal: TBD	Issue Date*: TBD	Est. \$: TBD
<u>Real Estate Appraisals & Real Estate Appraisal Reviewer</u>	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: TBD
<u>Automotive & Bus Upholstery Services</u>	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: TBD

SFMTA

John Woods Motor Coach Facility-Vehicle Lift Replacement Phase I	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: 2.5M
Cable Car Propulsion System DC Motor Drives Upgrade	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: 7.2M
SFMTA Project Control System	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: TBD
Islais Creek Facility Motor Coach Maintenance & Operations Facility	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 70M

VTA

Long-term Landscaping Maintenance	UDBE Goal: N/A	Issue Date*: 7/09	Est. \$: 500K-\$1M
CCTV at Light Rail Stations, Phase II	UDBE Goal: TBD	Issue Date*: 7/09	Est. \$: 500K-\$1M
LRV Paint Mix Room Improvements	UDBE Goal: N/A	Issue Date*: 8/09	Est. \$: 50K-200K
South Line Elevator & Escalator Retrofit	UDBE Goal: N/A	Issue Date*: 11/09	Est. \$: 1M-4M

WETA

Construction of Viewing Terrace and Pier	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: 6.8M
Construction of Gangway and Float	UDBE Goal: N/A	Issue Date*: TBD	Est. \$: 9.5M

*All Dates subject to change, check agency websites for more information.

WHERE TO FIND CONTRACTING OPPORTUNITIES:

ACTIA:	http://www.acta2002.com/opportunities.html
ACCOMA:	http://www.accoma.ca.gov/pages/RFPsRFQsPresent.aspx
AC TRANSIT:	http://www.actransit.org/purchasing/
BART:	http://www.bart.gov/about/business/contracts.asp
CCCTA:	http://www.cccta.org/
CITY OF RIO VISTA:	http://www.rio-vista-ca.com/rfp.htm
GGBHTD:	http://www.goldengate.org/contracts/
MTC:	http://www.mtc.ca.gov/jobs/
SAMTRANS:	http://www.samtrans.com/rfppub/
SFMTA:	http://www.sfgov.org/site/oca_index.asp?id=26507
For upcoming SFMTA American Recovery & Redevelopment Act of 2009 Projects go to www.sfmta.com , and click on Recovery & Redevelopment Act of 2009	
VTA:	http://www.vta.org/procurement/solicitations/
WETA:	http://www.watertransit.org/contract_oop.aspx
WESTCAT:	http://www.westcat.org/procurement/index.html

Alameda County Contractor Bonding Assistance Program (CBAP)

on July 15, 2009, from 4 to 7 p.m.
at the Snow Building, Oakland Zoo
9777 Golf Links Road
Oakland, CA 94605

A meeting will be held to:

- Provide info on the CBAP
- upcoming contracting opportunities, and
- Prime contractors

RSVP by email joanlla@comcast.net
or phone 510-677-8008,
or fax 510-440-8008

The Federal Technology Center (The FTC) is a **not-for-profit public benefit corporation** that promotes economic development in California by teaching small businesses **how to successfully compete for government contracts**. FTC counselors/instructors have over 200 years combined expertise in government contracting. They provide the following valuable services to small businesses:

- **Free Education** - workshops and seminars on a variety of topics of interest to small businesses that want to do business with the government.
- **Free Counseling** - advice and assistance to small businesses to identify marketing opportunities and strategies, prepare and submit certification applications, research and understand regulations, respond to solicitations, pursue subcontracting opportunities, and comply with post contract award administration.
- **Free Assistance with Small Business Government Qualification Processes** - DUNS Numbers, Central Contractors Registration (CCR), General Services Agency (GSA) Schedule, California Multiple Award Schedules (CMAS). See our Getting Started webpage to get your company set up: www.TheFTC.org/gettingstarted.
- **Free Certification Assistance** - 8(a), Small Disadvantaged Business (SDB), Historically Underutilized Business (HUB) Zone Programs, State of California Small Businesses, Disabled Veteran Business Enterprise (DVBE), and CalTrans Disadvantaged Businesses Enterprise (DBE) Programs, California Public Utilities Women and Minority Business Enterprise (WMBE) Clearinghouse
- **GovLink Bid-Matching Service** - For the cost of pennies per day, The FTC will notify you when your products or services match what the government wants to buy. See our GovLink Bid-Matching Service webpage: www.TheFTC.org/bid-matching

California Construction Program Contracting

You are encouraged to attend and learn first-hand, from an expert team of training consultants who intimately understand Caltrans and local agencies' bidding and award processes as current and former contractors and business owners.

Module descriptions for year two of the California Construction Contracting Program Module Training Series can be found by clicking on the following link:

http://buildcalifornia.org/html/free_training.html

The Small Business Development Center (SBDC) offers individual advice and guidance concerning the formation, management, financing and operation of your business. Counseling is provided at no charge to qualified businesses (may be costs for certain out-of-pocket expenses). To qualify for counseling, a business must have less than 500 employees. Individuals considering starting a business are also eligible for counseling. SBDC counselors have significant experience in the private sector, and many have extensive management and financial consulting backgrounds. Many SBDCs use qualified faculty, students and volunteers to enhance their counseling services. SBDC counselors are highly regarded by clients for their business skills and expertise. All counseling is confidential. You can check out your local SBDC website to see the full range of their services. **If you want to make an appointment with a counselor you can do so online.** Someone from your local SBDC will contact you in most cases by the next business day.

Caltrans District 4

Contractor Outreach for Prime Contractors, Sub-contractors, SBE's and DVBEs.

General bid information will be provided on projects anticipated to be advertised in the next four months. There are approximately twenty-five projects with construction costs of nearly \$750 million.

This free event will be held on Thursday, July 23rd, 2009, from 10:00 am to 1:00 pm at the Elihu M. Harris State Building, 1515 Clay Street, Room 2, Oakland CA 94607

You can register for this event online at: CaltransDist4Event

Please pre-register by Monday July 20th, 2009

QUESTIONS? Please call the Caltrans Small Business Office at **510-286-7096** or email Adriana Harris at adriana_harris@dot.ca.gov.

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We need your help to make sure this newsletter brings you the information you want. Send suggestions to improve newsletter content to: outreach@mtc.ca.gov